

Gruppo Foppa

A lifetime-long experience



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INDEX

Position	4
Brescia mobility	5
A synthesis of Gruppo Foppa	8

IDENTITY AND VALUES 10

Our mission	13
History of a growing reality	14
Our distinctive business model	18
The Co-op and the bodies of Gruppo Foppa	19
Highly qualified personnel at youth's, adults' and businesses' service	20
Our Facilities of choice	21
Gruppo Foppa's strategies	22
Mission and strategies become teaching method	23
Mentioned by	25

SYNTHESIS OF OUR BALANCE SHEET 26

POSITION



BRESCIA MOBILITY



Brescia is very well connected through high-speed trains.



There are some airports near Brescia, Milan Linate (LIN), Milan Malpensa Bergamo Orio al Serio (BGY) Verona Valerio Catullo (VRN)



Brescia has a dynamic organisation for the public connection through LAM-high mobility line of the bus and underground (<https://www.bresciamobilita.it/en/#>)

**THE SCHOOL AND TRAINING REALITIES:
AN OUTSTANDING CHAIN FOR
“LIFE EDUCATION”**

Managed institutions

CFP LONATI

Vocational training centres
Fashion and Clothing | CAD Technical Drawing |
Commercial Services | Tourism and hospitality
www.cfplonati.it

PIAMARTA INSTITUTE

Upper Secondary education charter school.
Financial vocational programs
Administration, finances and marketing
www.istitutopiamarta.it

FOPPA ART SCHOOL

Upper secondary education art school
Architecture and environment |
Figurative art | Audiovisual and multimedia
www.liceoartisticofoppa.it

SANTAGIULIA ACADEMY OF FINE ART

Higher Education in Art and Music
I level bachelor degree
II level master degree
Academic Masters
www.accademiasantagiulia.it

CENTRO LINGUISTICO CULTURALE SAN CLEMENTE

Consistent and continuous training
for young adults and businesses
Languages | Information Technology |
Culture | Art | Hobbies | Fitness and well-being |
Communication | Cooking | Safety |
Employment and labor market |
www.centrosanclemente.it

EMPLOYMENT SERVICES

Services accredited by
Regione Lombardia
Guidance counselling with a view
towards work placement
www.foppagroup.it

Connected institutions

ITS MACHINA LONATI

Two-year post-diploma courses
E-commerce Marketing Manager |
Digital Marketing & Communication Manager |
Marketing and communication for businesses
Product & Design Manager
Technological Stylist |
3D Fashion Designer | Fashion
Retail Manager 4.0
www.itsmachinalonati.it

SCUOLA AUDIOFONETICA

Nursery school
Kindergarten
Primary School
Lower Secondary School
www.audiofonetica.it

CFP PADRE MARCOLINI

Lower Secondary School
Financial vocational programs
Technical training center
www.scuolacattolicavallecamonica.it

**A SYNTHESIS
OF GRUPPO
FOPPA**

3.616

businesses involved
in training programs

81.405

training hours provided

696

teachers, professors,
partners

3.859

students and course
participants

36

years in business

6

realities managed firsthand

3

connected realities

IDENTITY AND VALUES

PERSON

Respect Dignity Uniqueness

CIVIL RESPONSABILITY

Mutual Aid

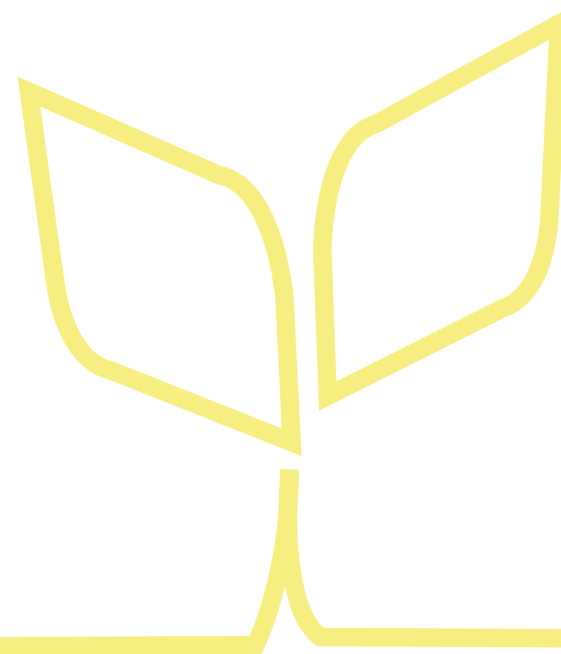
CREATIVITY INNOVATION

Christian-Solidary Humanism

SOLIDARITY Integration

BUSINESS SERVICE LABOR

The **CULTURE** of **QUALITY**



OUR MISSION

Our mission is a blend of excellent training and the transfer of values to youth and adults alike. We labor serving the cultural and social development of the Brescian and national economy, in the world since the beginning, we foster The accomplishment Christian-solidary Humanism. Through our educational activity, we operate to contribute to the promotion of wider social equality able to determine the development of a more virtuous and human community.

The essence of our values and the culture behind them

We believe in the training that becomes kindness. Every time we take action, we do so focusing on the individual and being concerned about her/ is values and the features that mark everyone's uniqueness. Our teaching method is inspired by the values of life, of professionalism and of business. Our cultural bet is to promote man through the universal values inspired by Christian living.

PERSONALIZATION and ATTENTION to the INDIVIDUAL
different AREAS of SYNERGISTIC ACTIVITIES

INTEGRATION

CONTINUOUS INVESTMENT in PERSONNEL,
in TECHNOLOGY and in STRUCTURES

Strong relationship between TRAINING and WORK PLACEMENT

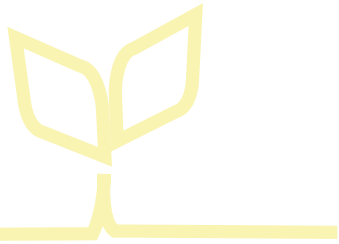
VIABILITY • LIFE CYCLE TRAINING SUPPLY CHAIN

**Organizational EFFICIENCY and ATTENTION
to the DETAILS of the SURROUNDINGS**

PROFICIENCY and connection with the local, national and INTERNATIONAL SOCIETY

QUALITY, INNOVATION e CONSISTENCY in TEACHING

HISTORY OF A GROWING REALITY



1985

Foppa Co-op takes on the management of **San Clemente Cultural language Center**.

2001

Birth is given to an innovative project in partnership with Fondazione Lonati: **Machina Lonati Fashion & Design Institute**.

2003

Foppa Co-op gives life to a new training reality: **Francesco Lonati Training Center** and is listed among the centers of choice of Regione Lombardia.

2010

Machina Lonati becomes Upper Secondary Technical (**ITS Machina Lonati**), a highly qualifying post-diploma two-year program approved by the state and Regione Lombardia. | Mgr. Giuseppe Cavalleri Bresciana Foundation for Education is established, of which Foppa Co-op is a founding member, in order to give birth to the new management of Audiofonetica.

2014

All the training realities continue to grow and Foppa Co-op decides to implement functional areas to serve students and the local territory in the fields of guidance counseling, internationalization and business relations.

Foppa Co-op is founded upon Bishop of Brescia Mgr. Bruno Foresti's initiative, aided by Mgr. Giuseppe Cavalleri and Don Vincenzo Zani, in order to manage Foppa art school.

1987

Upon the urgency of the Bishop of Brescia, Mgr. Giulio Sanguineti, Foppa Co-op takes the place of the Pavoniani Congregation, in the management of New **Academy of Fine Art (NABA)**.

2002

NABA Brescia becomes **SantaGiulia Academy of Fine Art**.

2009

Foppa Co-op promotes the **Machina Impresa** project, in order to bring up new entrepreneurs.

2012

Further to a partnership with the Piamartini Fathers, Gruppo Foppa acquires the management of the historical **Piamarta Institute**. Moreover Foppa Co-op achieves regional accreditation for Employment Services.

2022



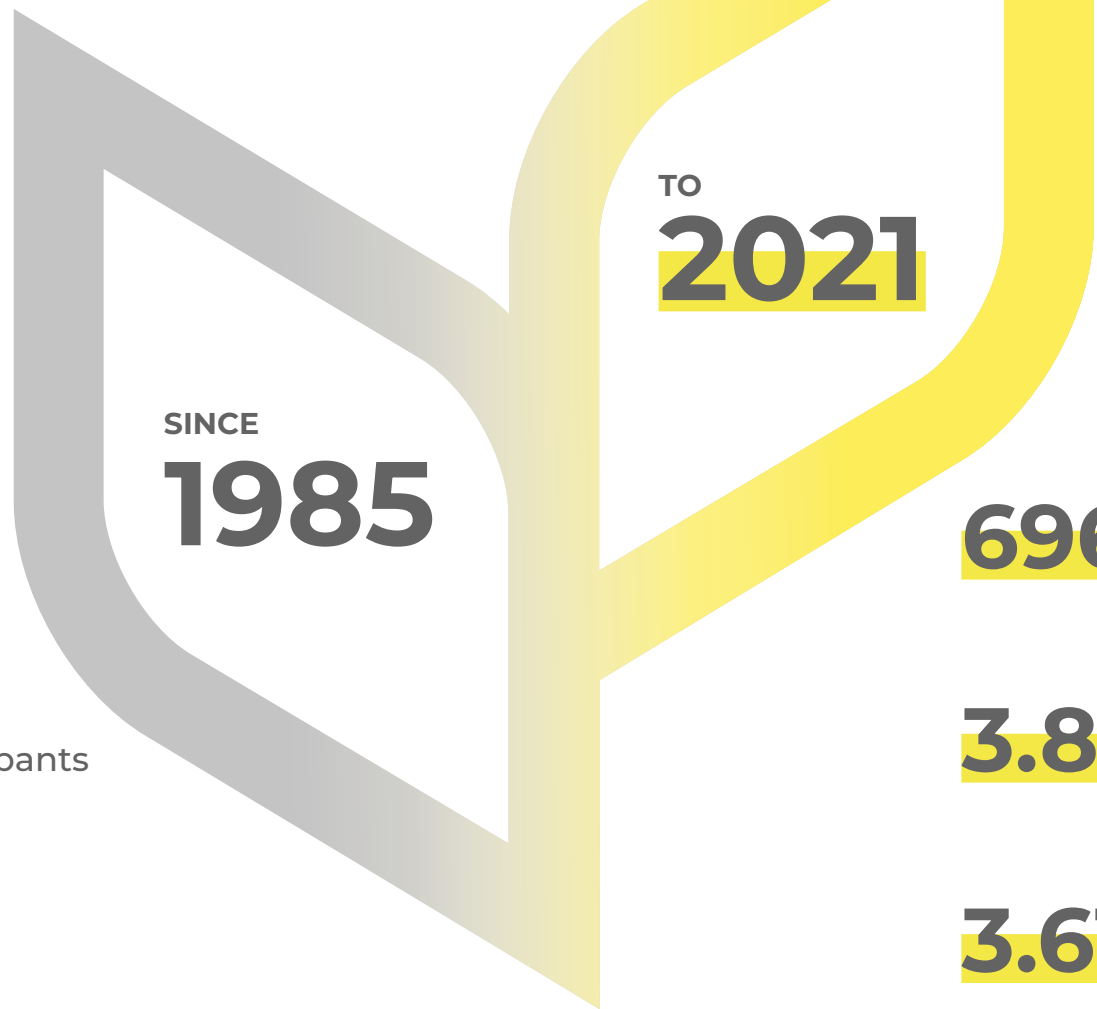
1
Reality
managed
firsthand

0
Connected
realities

12 Teachers
and co-workers

120 Students
and course participants

0 Businesses involved
in training



6
Reality
managed
firsthand

3
Connected
realities

696 Teachers and co-workers

3.859 Students and course
participants

3.616 Businesses involved
in training

revenues
€ 126.178

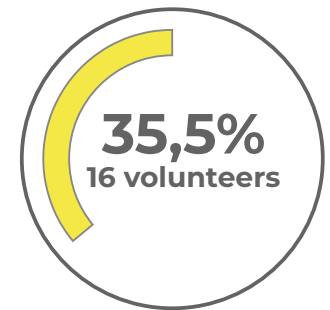
revenues
€ 7.774.527

OUR DISTINCTIVE BUSINESS MODEL

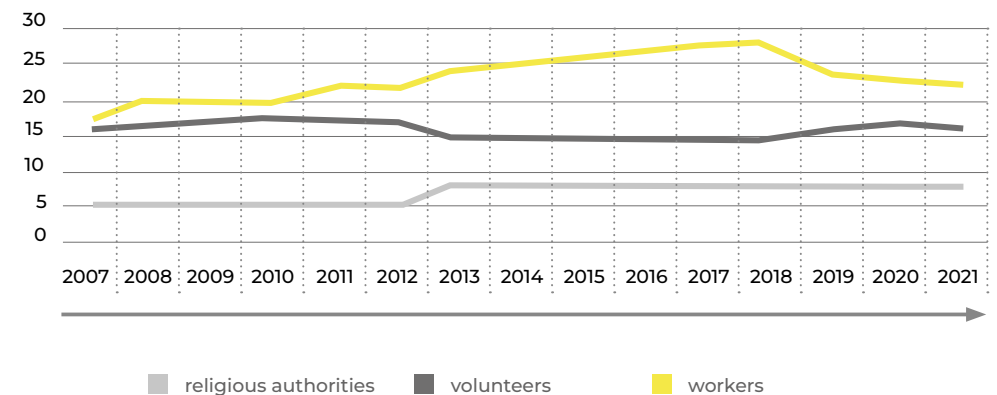
- Personalization and care for the individual
- Different areas of synergistic activities
- Integration
- Continuous investment in personnel, in technology and in structures
- Strong relationship between training and work placement
- Viability
- Organizational efficiency and attention to the details of the surroundings
- Proficiency and connection with local, national and international society
- Quality, innovation and consistency in teaching
- Life cycle training supply chain

THE CO-OP AND THE BODIES OF GRUPPO FOPPA

Our main and strategic goals, our values and objectives, are determined by the Partners' Assembly, which in turn nominates a Board of Directors, which is responsible for general management.



The social basis in time

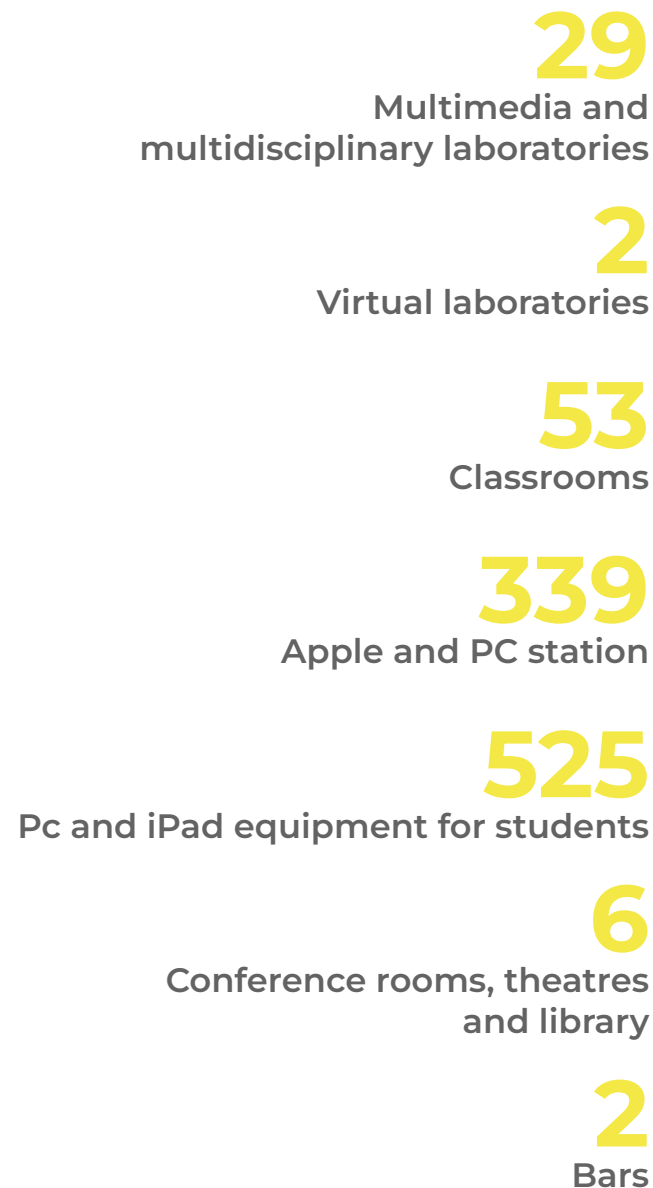


HIGHLY QUALIFIED PERSONNEL AT YOUTH'S, ADULTS' AND BUSINESSES' SERVICE



More than 40% of teaching personnel is made up of professionals coming from the working market

OUR FACILITIES OF CHOICE



GRUPPO FOPPA'S STRATEGIES



OUTSTANDING TRAINING OFFER
INTERNATIONALIZATION
innovative staff training
CREATION OF A VIRTUOUS INSTITUTIONAL NETWORK
CONSISTENT and ONGOING
Constant updating of the training offer
Higher access to the world of work
TECHNOLOGICAL EFFICIENCY

MISSION AND STRATEGIES BECOME TEACHING METHOD

It is our “philosophy” to apply a policy of constant and progressive improvement of the training realities. Our goal is shaped beginning with the intuition of cultivating and sharing a culture for quality organization of work, which can determine change.

Our training realities are tools in the hands of the natural inclination of the local territory.

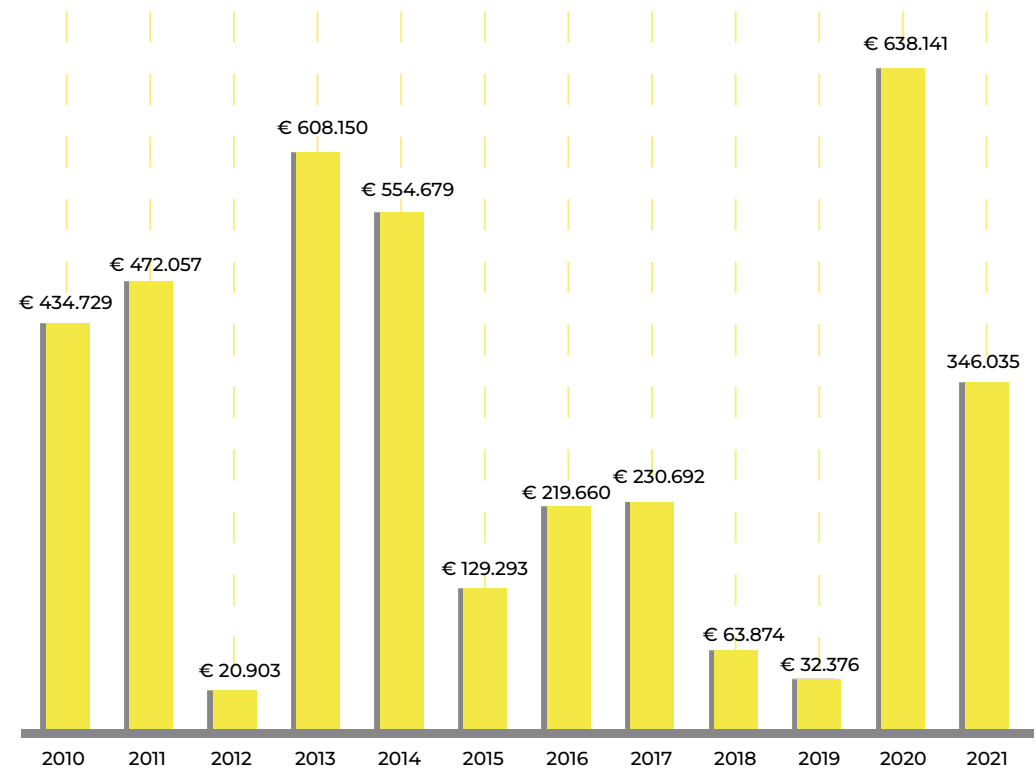
In 2000, we introduced a teaching method based on alternating school time to work time, researching and developing partnerships with the businesses of the local territory, with authorities and trade unions. The so-called active work-link is the learning pattern that allows us to unite classroom training with practical experience every day. Focusing on implementing this feature, we have included an Employment Services office to our structure, through which we actively promote curricular and extra-curricular internships, business simulation experiences, projects in cooperation with companies and apprenticeship.

Our main educational and learning mission is to train youth, prepare them for the labor market, also through direct and consistent experience.

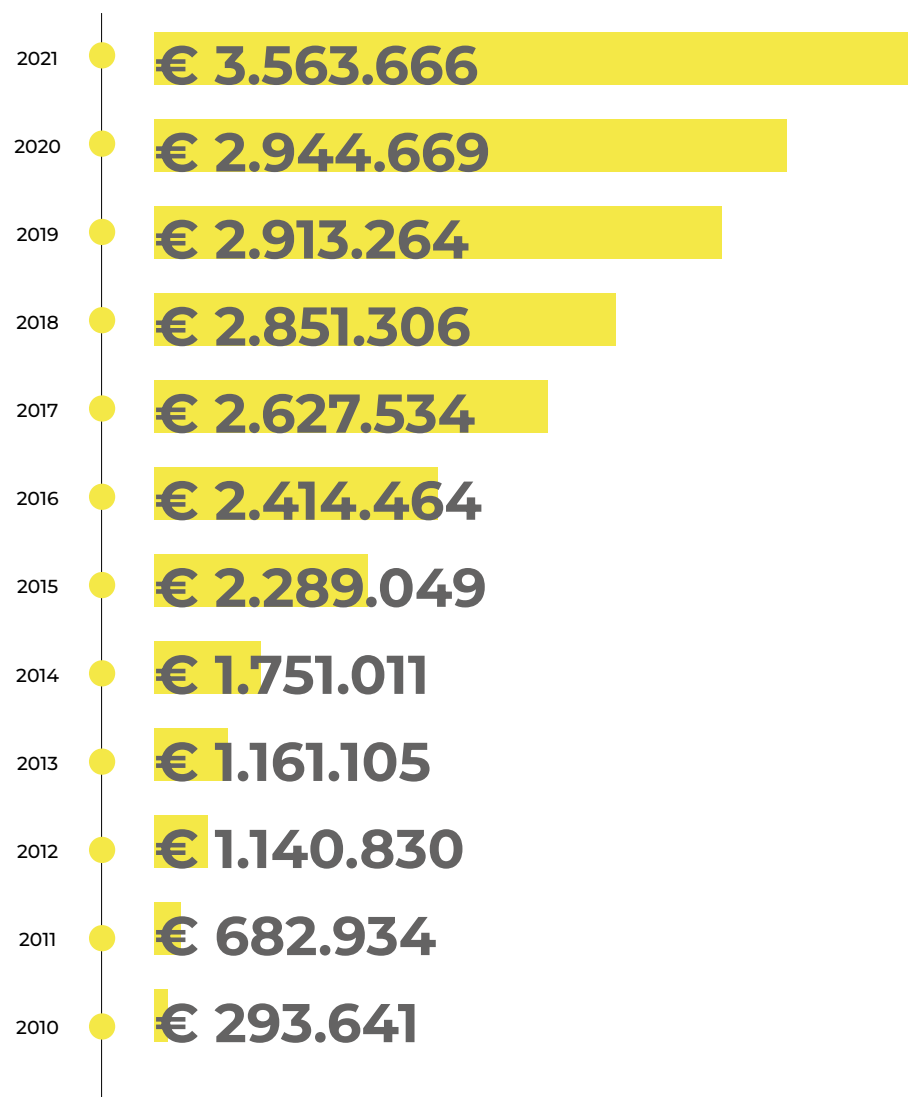
SYNTHESIS OF OUR BALANCE SHEET

A SOLID REALITY THAT REDISTRIBUTES VALUE AND INVESTS ON YOUTH

Trading profit



Capital reserves



SYNTHESIS OF OUR BALANCE SHEET: OVER 12 MILLION INVESTED

Balance sheet (assets)

	31.8.2019	31.8.2020	31.8.2021
Loans and advances to partners	€ 4.028	€ 3.615	€ 3.563
Fixed assets	€ 2.577.125	€ 3.345.725	€ 4.707.209
Current assets	€ 6.380.032	€ 7.294.722	€ 8.002.671
Prepayments and accrued income	€ 131.160	€ 78.828	€ 124.083
TOTAL assets	€ 9.092.345	€ 10.722.890	€ 12.837.526

Balance sheet (liabilities and net)

	31.8.2019	31.8.2020	31.8.2021
Net assets	€ 2.974.817	€ 3.611.573	€ 3.938.413
Provisions for risks and future liabilities	-	€ 36.000	€ 42.000
Termination indemnity debt	€ 857.571	€ 803.433	€ 920.204
Short-term debts	€ 973.369	€ 1.229.077	€ 2.572.962
Accrual and deferred income	€ 4.286.588	€ 5.042.807	€ 5.363.947
Net Assets	€ 9.092.345	€ 10.722.890	€ 12.837.526

INCOME STATEMENT

Revenue and expenses

	31.8.2019	31.8.2020	31.8.2021
Operating revenues	€ 7.159.399	€ 7.501.268	€ 7.774.527
Operating Costs	€ 7.118.976	€ 6.854.551	€ 7.419.635
Financial income and expenses	€ 4.219	€ 5.374	€ 3.976
Financial income and extraordinary expenses	-	-	-
Financial year taxes	€ -12.266	€ -13.950	€ -12.833
Operating profit	€ 32.376	€ 638.141	€ 346.035

SANTAGIULIA
ACCADEMIA
DI BELLE ARTI

The university of creative talents entirely
dedicated to art, research and technology.

L'ACCADEMIA IN SINTESI

10+10

level I and II diploma courses

1

master

1:5

teacher-student ratio

323

active teaching

30

students enrolled in each course

1.012

students

189

teachers

19

erasmus partner

105

companies and institutions
for co-operation and internships

25.114

class hours

OUR ACADEMIC PROGRAM



SantaGiulia Academy of Fine Art is an Advanced Training institution accessible to all upper secondary school graduates. SantaGiulia Academy offers the following academic programs:

SantaGiulia Academy offers the following academic programs:

- **I level bachelor degree**
Painting / Decoration / Graphics / Sculpture /
Interior design / Art Education for museums / Set design /
Art and New technologies / Web and business communication /
Communication and Enhancement of the artistic heritage
- **II level master degree**
Contemporary visual arts / Graphics and communication /
Digital Artistic Animator / Artistic decoration /
Monumental public sculpture /
Communication and didactics of the art /
Interior and urban design /
Scenography and entertainment technologies /
Creative web specialist / New media communication
- **Academic Masters**

OUR DISTINGUISHING FEATURES

Background and availability of teaching staff / Creative expressiveness and the acquiring of European level career skills / Familiar and welcoming environment / Approaches interacting with the productive realities of the local territory / Highly technological lab spaces / Great value for money / Student friendly courses / Extra-curricular activities / International training, study and internship opportunities.

Enhancement of the qualities of every single talent / Creative and stimulating environment / Highly qualified teachers / Tailor-made programs / interdisciplinary methodological approach / Learning supported by high technology / Interaction with the world of work.

CHOICE SERVICES

GUIDANCE COUNSELLING: SantaGiulia Academy has an internal guidance counsel office which supports students in choosing the right course of studies and advises on accommodation retrieval.

INTERNATIONAL PROJECTS: SantaGiulia Academy promotes mobility and international teacher and student exchange through Erasmus+ Program and the development of study/work projects abroad.

WORK PLACEMENT: Within SantaGiulia Academy there is a business relations and employment services Office that deals with training, internships and guidance counselling, promotes apprenticeship projects and supports every student as they enter the world of work.

SantaGiulia Academy is positioned in a strategic point of the city, pretty close to the city centre and well serviced with public transport service.

The building is distributed on 8.000 squares meters, with classrooms, laboratories and high technologies equipments, wired with the optical fiber and with free wireless system for students and teachers.

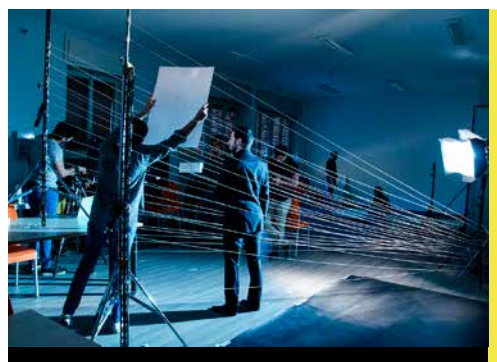
The great building, includes a wide range of laboratories, used for different teachings such as photography, interior design, decoration, painting, engraving, multimedia design, sculpture and video.

All the didactic classrooms are equipped with a video projector or a television. Five new informatics laboratories with latest generation MAC and PC with updated softwares for the graphics design, 3D modelling, animation and video post-production.

All the computers (MAC/PC) are equipped with Adobe Creative Cloud. The auditorium is a main space where all the master classes take place, carried on during all the academic year, with famous personalities of the artistic, culture and creative world.

There is also a cafeteria exclusively opened for the students and teachers of the institution. An entire floor is dedicated to the Direction and Secretary offices. Moreover, within the building, the new restoration laboratories have been set down.





STAFF AND CONTACTS

Cristina Casaschi

Director

Ilaria Manzoni

Deputy Director

Micaela Bottoni

Headquarter Director

Paolo Sacchini, Carlo Susa, Massimo Tantardini

Department Coordinators

Anna Azzoni, Cristiano Bertasi, Sonia Corigliano, Caterina Lombardi

Guidance counselling

Francesca Marmaglio, Laura Tonin

Web Content, Copy & Social Media

Chiara Cecchinel, Carlotta Svanera, Chiara Zinoni, Annalisa Zucchi

Secretarial services



Accademia di Belle Arti SantaGiulia
Via Tommaseo 49 - 25128 Brescia
Tel. 030 383368
orientamento@accademiasantagiulia.it
www.accademiasantagiulia.it

VIEW OUR SPACES IN 360VR MODE



bit.ly/360LABlinguistico



bit.ly/360LAB2



bit.ly/360LAB20



bit.ly/360aulaMac



bit.ly/360teatro



bit.ly/360accademia-int



bit.ly/hd360labvideo



bit.ly/360LABfigura



GRUPPO FOPPA


ScuolaAudiofonetica

CFP
FRANCESCO LONATI
Centro Formazione Professionale

ISTITUTO
PIAMARTA
AMMINISTRAZIONE FINANZA E MARKETING


FOPPA
LICEO ARTISTICO


MACHINA
LONATI

SANTAGIULIA
HDEMA
DI BELLE ARTI

Servizi al Lavoro

Gruppo Foppa

CENTRO LINGUISTICO CULTURALE
SAN CLEMENTE



Editing, Art direction, Graphic design, Layout
Students of the II level master degree in Graphics and Communication

SANTAGIULIA
HDEMA
DI BELLE ARTI